Nsight

National Wholesaler Gets Significant Operational Improvements from Upgraded ERP System

Background

The client is one of the largest privately held companies in the United States, whose business involves the wholesale distribution of food and grocery items. It is a large-scale national operation, providing more than **95,000 stock-keeping units to more than 4,500 corporate customers** in the United States.

Client Pain Points

The client had several business pain points that were resulting in serious operational inefficiencies:

- Their legacy systems were not competent enough for their complex business.

- They had no automatic integration capability.

- Some of their business processes are still at the defining stage.

- Multiple systems integrations had been done by multiple vendors, resulting in unnecessary complexity.

- Their IT environment was very complex and disparate due to numerous processes and various system landscapes.

- They were burdened with non-synchronous processes and applications due to various acquisitions and takeovers — leading to high maintenance, manpower, and training costs.

Nsight Solutions

Nsight was contracted for the Roll Out Phase 1 of the client's ERP implementation which leveraged Oracle's E-Business Suite.

Specifically, Nsight performed the following:

- Developed a multi-roll out strategy of ERP processes that leveraged Oracle E-Business Suite R12 for Financial Management and Human Capital Management.

- Integrated Financials, Order Management, and Purchasing.

- Used Oracle ADF Framework for application simplification and user experience improvement.

- Implemented Oracle Exadata Database management for better system performance and lower costs.

- Delivered functionality according to schedule.

- Achieved Go Live on time.

Business Benefits

Thanks to the new Oracle E-Business Suite implementation, the client was able to get the following business benefits:

- Improved business process efficiencies and productivity, which in turn resulted in lower overall costs.

- Enhanced support for future growth.

- Minimized business disruptions due to extensive training of end users.
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- Significant opportunity gains arising from good data quality and increased customer satisfaction.